About Us

At **Arbor Academy,** we are committed to shaping successful IT careers through specialized training, personalized mentorship, and end-to-end placement support. As a leading placement solution provider, we focus on equipping candidates with in-demand technical skills and real-world readiness to secure their dream roles in the IT industry. Our unique approach combines expert guidance, tailored career plans, and strong industry connections to deliver results that matter. Whether you're a fresher or a professional seeking growth, we provide holistic, career-focused solutions that align with your goals. Join us to take the next confident step in your IT career journey.

2000+
Learning Student's

200+
Total Mentor's

50+
Courses

1500+
Placed Student's

100+
Employees

Courses Highlights

Online & Classroom Mode

100% JOB CALLS ASSISTANCE

Live Projects

Professional Certificates

MOCK INTERVIEW

MULTIPLE CAREER OPPORTUNITIES

Services We Provide

Pay After Placement

Free Demo Sessions

Train From Industry Expert Trainers

Mock Intereviews

ATS Friendly CV Building

Naukri Profile Making

Achieve Placement in Top MNC Companies

Google | intel | Capgemini CONSULTING.TECHNOLOGY.OUTSOURCING | intellect live your dream | tcs TATA CONSULTANCY SERVICES

HEXAWARE | Meta | accenture | databricks | Adobe

newgen | Tech Mahindra | salesforce | HUAWEI | Infosys

Mindtree | KPMG | L&T Infotech | Mphasis The Next Applied | ramco

Persistent | Microsoft | FUJITSU | IBM | wipro

HCLTech | Deloitte. | cognizant | Apple | ORACLE

1 CONFUSED WHAT TO DO IN CAREER..?

2 CHOOSE ARBOR ACADEMY

3 CAREER COUNSELING WITH EXPERTS

4 ONLINE/CLASSROOM EXPERT TRAINING

5 WHAT WILL YOU GET
- PAY AFTER PLACEMENT MODEL
- HANDS-ON PROJECTS
- 100% PLACEMENT GUARANTEE
- REAL-TIME PRACTICE
- SOFTSKILL SESSIONS

6 CHARTING NEW PATHS: CAMPUS DRIVE

7 SECURE YOUR SPOT IN LEADING MNCS

Tools & Technologies Covered
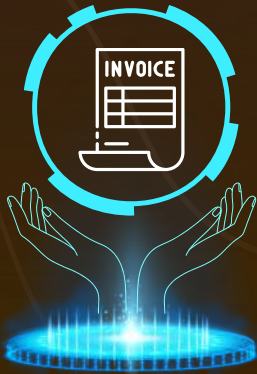
Organizational Structure

Master Data

Sales Documents

Shipping and Delivery

Billing and Invoicing

Pricing and Conditions

Availability and Credit Management

Output Management

Order Management

Customer Relationship Management

Intermediate Documents

Application Link Enabling

Syllabus

1. Introduction to SAP Environment

- Sap Evolution & History
- Sap Project Environment
- Sap Ides System
- Business Process
- Sap Clients
- System Landscape And Transportation
- System Asap Methodology And Solution Manager
- Logon To Sap System
- R/3 Architecture

2. Enterprise Structure

- Organizational Unit Definition Of Organizational
- Elements Assignment Of Organizational Elements
- View Organization Structure

3. Master Data

- Customer Master Data
- Material Master Data
- Conditions Master Data
- Customer Material Info Record

4. Basic Function

- Account Groups
- Number Ranges
- Partner Determination
- Procedure General Settings (Integration With All)
- Material Type And Industry Sector
- Stock Updating (Integration Sd & Mm)
- Stock Overview (Integration Sd & Mm)

5. Sales Document

- Sales Document Overview
- Sales Document Header Level
- Sales Document Item Level
- Sales Document Schedule Line Level
- Item Category Determination
- Schedule Line Determination
- Defining And Assigning Number Ranges
- Sales Document Types Assignment To Sales Area
- Copy Control Processing
- Sales Order
- Sales Document Functions

6. Pricing

- Pricing Overview
- Working With Condition Records
- Components Of Condition Techniques
- Condition Tables
- Access Sequence
- Condition Type
- Pricing Procedure
- Pricing Procedure Determination
- Upper And Lower Limits Pricing Flow Pricing Report
- Condition Master Data

7. Shipping & Picking

- Sales Document Overview
- Shipping & Picking Overview
- Overview Of Shipping
- Organizational Units In Shipping
- Defining Shipping Point And Determination
- Defining Picking Point And Determination
- Storage Location Determination

8. Shipping & Picking

- Storage Location Determination
- Delivery Document Type
- Scheduling (Backward And Forward)
- Overview Of Route
- PGI & PGR
- Delivery Item Category Determination

9. Billing

- Functional Overview
- Billing Document Type
- Defining And Assigning Number Ranges
- Integration SD & FI & CO
- Rebates Process

10. Sales Process Detailed Configuration Pre Sales

- Inquiry
- Quotation

11. Order & Delivery

- Standard Order
- Delivery Document
- Return order processing

12. Special Sales Documents

- Cash Sales
- Rush order
- Consignment Fill up
- Consignment Issue
- Consignment Return
- Consignment Pickup

13. Outline Agreements

- Quantity Contracts
- Material Relevant
- Value Contract Value
- Contract General
- Master Contract Service
- Contract Scheduling Agreement

14. Complaints

- Credit Memo
- Debit Memo
- Returns SDF (Subsequent Delivery Free of Charges)
- Free Delivery
- Invoice Correction

15. Advanced Topics

- Revenue Account Determination
- Free Goods Determination
- Bills Of Materials
- Material Determination
- Cross Selling
- Listing & Exclusion
- Item Proposal
- Route Determination
- Tax Determination (Us)

- Information Systems
- Text Determination
- Output Determination
- Credit Management
- STO (Stock Transfer Order)
- Third Party Sales Process
- Individual Purchase Order
- Make to Order
- Inter Company Sales Process
- Batch Management
- LSMW
- BDC FS (Functional Specification)
- WRICEF Guidance

16. Special Features

- Projects Overview
- Business process mapping and consulting skills
- Project documentation and guidance overview
- EDI & IDOC Overview
- Interview preparation & guidance
- Other module Integration Knowledge
- Interview questions and guidance

Master In SAP SD

YOUR DREAM JOB IS AHEAD

COURSE EXAM

COURSE EXAM

ADVANCE SKILLS

INDUSTRY EXPERT TRAINING

PROFILE BUILDING

ENROLL IN ARBOR ACADEMY

ARBOR

SAP SD DOMAIN KNOWLEDGE

Finance & Banking

Healthcare

Manufaturing & Production

Retail & Wholesale

Consumer Goods

Consulting

YOUR FUTURE AS A SAP SD

SALARY RANGE

0 Yrs	2 Yrs	4 Yrs	6 Yrs	8 Yrs
3 - 4 LPA	6 - 7 LPA	10 - 13 LPA	14- 18 LPA	Upto 24 LPA
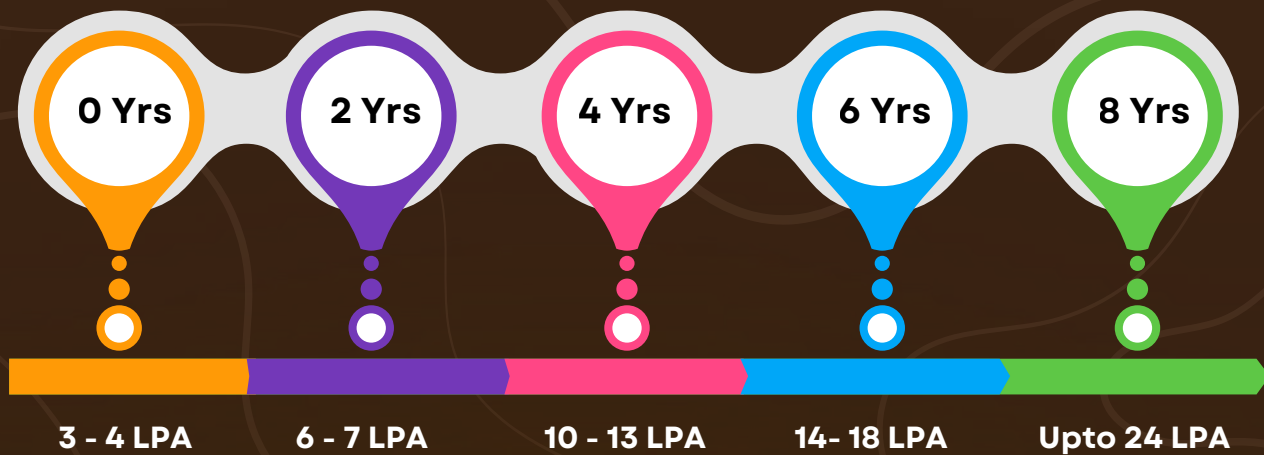
JOB METER

Business Process Specilist	SAP SD Associate	SAP SD Solution Architect	SAP SD Project Lead
1,22,911 Jobs	1,10,239 Jobs	2,31,300 Jobs	2,12,462 Jobs
SAP SD Process Expert	SAP SD Team Lead	SAP SD Billing and Invoicing Analyst	SAP SD Support Engineer
71,499 Jobs	2,18,644 Jobs	59,914 Jobs	80,039 Jobs
	SAP SD Functional Analyst	SAP SD Process Expert	
	1,12,399 Jobs	40,953 Job	

JOB ROLES FOR SAP SD

SAP SD Functional Analyst	Sales & Distribution Manager	Order Management Specialist	Pricing & Revenue Managment
SAP SD Configuration Specialist	Logistics & Transportation Manager	SAP SD Functiona l Consultant	Customer Service Manager

INDUSTRY BASED PROJECT

Hands-on industry-based project by SevenMentor & Training

to enhance practical skills and real-world expertise

Sales Order Processing

Pricing & Discount Management

Material Management & Inventory Control

Delivery & Shipping Management

Sales Reporting & Analytics

WHY CHOOSE ARBOR ACADEMY

Flexible EMI Plans

Adaptive LMS

Industry Experienced Trainers

Free Wifi Facilities

Live Projects With Hands-on Experience

Be Different With Master Certificate

Real World Topics

Placement Drives

Flexible Scheduling

Interview Calls Assistance & Mock Sessions

Online, Classroom & Hybrid Batches

Weekday and Weekend Batches

1:1 Mentorship when required

Ongoing Career Support

Affordable Programs Tailored to Your Needs

Latest Market Tech & Practical Training

Class Recordings for Missed Classes

1 Year FREE Repeat Option

Workshops & Seminars with Industry Experts

Unlimited Interview Calls

TESTIMONIALS
OF STUDENTS

Abhishek S.
★★★★★ a month ago

A great institute for skill development and job placement. The training is industry-focused, and the support from the faculty is excellent. Highly recommended for those looking to start or advance their careers.

Vishakha K.

★★★★★ a month ago

After joining **Arbor Academy**, I realized how important mentorship is. The team not only taught us skills but also helped us gain confidence. Placement calls started just after 2 months. I am now happily working and paid my fee only after that!

Asmita
★★★★☆ 5 months ago

The online lectures at Arbor Academy are well-organized, and the teachers make learning feel personalized even though it's virtual. I appreciate the variety of tools they use, like interactive quizzes and group projects. I would love to see more live discussions, but other than that, it's a great experience.

Vivek N.
★★★★★ 5 months ago

I can confidently say I had a fantastic experience with Arbor Academy. The staff was incredibly supportive and helped me secure a job in my field. They guide you every step of the way, from training to securing a placement, and even offer assistance afterward.
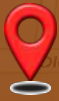
GET INFO OF OUR OTHER DOMAINS

📞 +91 90287 77287

✉️ info@arboracademy.in

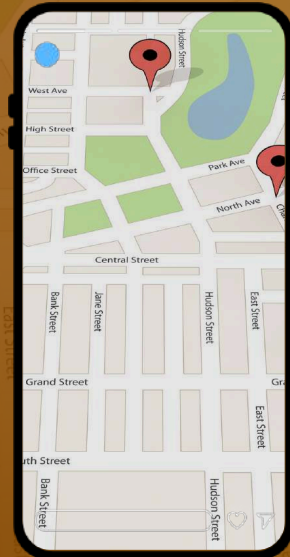🌐 www.arboracademy.in

LOCATE US:

📍 **PUNE HEAD BRANCH**
32, Insignia Near westport, Pan Card Club Rd, Baner, Pune, Maharashtra 411045

📍 **BHUBANESWAR BRANCH**
Keshab Complex, Plot No.: 363/364, Rasulgarh, Bhubaneswar, Pin-751010

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Thank You